

With JOOR PAY

You Can Leave Your Wholesale Finances to the Pros

The image shows a laptop screen displaying the JOOR PRO catalog interface. The interface includes a navigation bar with 'JOOR', 'Linesheets', 'Orders', 'Connections', and 'Messages'. Below the navigation bar, there's a 'Catalog' section with a search bar and a 'Group By: None' dropdown. The main content area displays a grid of clothing items with their respective images, names, and pricing. A payment modal is overlaid on the right side of the screen, titled 'JOOR PAY', showing the amount 'USD 1,800.00' and several payment options: 'Pay with Card', 'Bank Transfer', 'PayPal', and 'Pay with 60-day Net Terms'. A 'Complete Payment' button is at the bottom of the modal.

JOOR PAY

Amount: **USD 1,800.00**

Payment
Select your preferred payment method. All transactions are secure and encrypted.

- Pay with Card
- Bank Transfer
- PayPal
- Pay with 60-day Net Terms

By completing your order, you will check out with Reach US, our preferred international seller, and agree to the [Terms of Service](#) of Reach US.

Complete Payment

JOOR PRO Linesheets Orders Connections Messages

Catalog Order for: JboutiqueNY / 0 5 Doors selected: NY Door 1

Group By: None Inventory

ss20 - 8 styles
Shipping Delivery Window: Immediate




Item Name	SKU	Wholesale Price	Suggested Retail Price	Units Available	Fabrication
Crisp Button Down	CBD1345	24.00	89.00	Made to Order	Denim
Favorite Blazer	FBL1232	45.00	90.00	Made to Order	—
Polo Soft Traveler Sport Coat	489686	174.50	698.00	Made to Order	—
Jones Basic Tee	JBT1234	24.00	89.00	Made to Order	—

JOOR

In a time of prolonged economic uncertainty and unprecedented market saturation within the fashion industry, business model diversification is necessary to drive growth. [Studies have shown](#) that even Direct to Consumer brands are amending their strategies to include an omnichannel approach, one that includes a wholesale stream. However, maintaining a wholesale business poses challenges of its own, especially when brands are focused on growing sales and maintaining healthy margins while simultaneously increasing brand awareness and audience retention. Enter JOOR, the world's premier wholesale management ecosystem. A technology industry veteran of over ten years, JOOR provides the tools for successfully running a wholesale business, from connection to checkout.

The breadth of JOOR's network—comprised of over 14,000 brands and 590,000 buyers transacting across 150 countries—provides a unique vantage point within the industry and offers invaluable insight as it relates to the practice of running a successful wholesale business. According to client data, one pain point in particular relates to wholesale finances and payment processing. Cash flow challenges, expensive foreign conversion fees, limited payment acceptance, and friction-filled reconciliation processes are persistent concerns for brands.


TOP PRODUCTS BY UNITS [VIEW STYLES](#)

<p>Summer dress</p>  <p>1 RANK 46345 UNITS</p>	<p>Flower dress</p>  <p>2 RANK 30885 UNITS</p>	<p>Ornamental dress</p>  <p>3 RANK 14985 UNITS</p>
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Buy Now Pay in 60 days

- ✓ Zero Fees, Zero Interest
- ✓ One-time Application to Qualify
- ✓ Enhance Buying Power

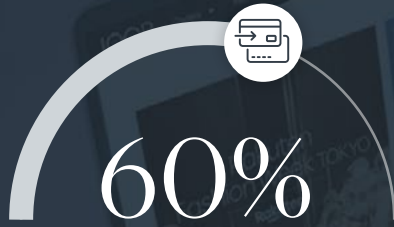
JOOR PAY | NET TERMS

Apply Now 



JOOR

Brand Experiences by the Numbers



face high foreign transaction fees



experience late payments



struggle with manual payment processes

Truly an area of operation best left to the professionals, in 2022, JOOR launched JOOR Pay, a revolutionary embedded payment solution. Not only does JOOR Pay allow brands on JOOR to keep their payment processing within one singular ecosystem, but it alleviates issues both small and large scale by streamlining the process while improving cash flow and mitigating risks associated with handling sensitive financial information.

Alleviate Liability

On Trend | Women's Fall 2023

Vivetta
Celeste Starre

Cannari Concept
Maria Lucia Hohann

Start Ship: 10/25/2022 Complete Ship: 01/15/2023 Door: (Select a color) ADD MORE STYLES

573319 Cocktail Dress W: USD 300.00 R: USD 550.00

Red QTY: 8

SIZES	00	0	2	4	6
QTY	2	2	2		
AVAILABLE	5	6	5	10	10
SIZES	8	10	12	14	16
QTY					
AVAILABLE	10	10	10	10	10
SIZES	18				
QTY					
AVAILABLE	10				

Apply Bulk Quantities

ORIGINAL TOTAL: USD 1,800.00
TOTAL: USD 1,800.00

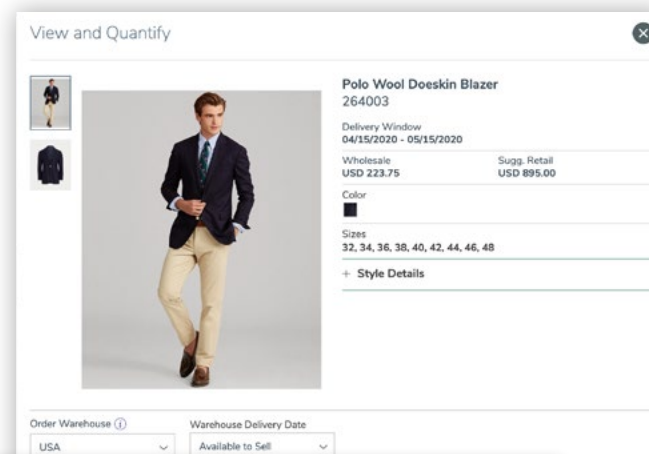
The primary reason wholesale finances are particularly troubling to business owners is the risk of a data breach. The handling and storage of buyer's payment data is very risky and highly regulated. Brands today that deal with this type of sensitive information could become a point of compromise for identity theft, costing them hundreds of thousands of dollars in fines and fees. With JOOR Pay acting as Merchant of Record on business' behalf, customers are not responsible for all payment, Payment Card Industry (PCI) Compliance, and associated data breach liabilities.

Increase Cash Flow

Increased cash flow creates benefits with a lasting impact. When businesses can stop chasing payments and reduce failed transactions, they're left with more operating capital to grow and scale. With JOOR Pay, buyers can pay directly with the payment method they prefer. If a card transaction fails in checkout, they can quickly try another card or other form of payment to complete the transaction, saving the brand hours of chasing funds and potentially days of cash flow. In addition, automated notifications allow brands to work more efficiently—they receive notifications when payments are processed so that product can be shipped immediately. And with 60-day net terms, brands can get paid within days while buyers pay 60 days later, with no upfront cost. Finally, offering buyers the ability to pay in their preferred payment method, from global credit cards in 135+ currencies to PayPal and local bank transfers, helps to improve the brand's perception as "easy to do business with" while speeding up payment time.

Improve Foreign Transactions

JOOR Pay allows brands to focus on selling and growing globally without the restrictions of complicated foreign transactions—buyers pay in their home currency and the transaction is settled in the currency of the seller's choice. This also eliminates the need for international wires, saving both the brand and their buyer, time and costly bank fees associated with those wires. Additionally, JOOR Pay foreign exchange fees are locked in for 90 days, thus removing FX risk on returns.



Transaction History
Conversion rates between price type and local currency are calculated at the time of transaction and may not represent current rates.

Transaction Date	Payment Method	Status	Local Cur. Amount	Price Type Amount
4/15/2023 13:03:35	VISA	Paid	—	1800.00 USD
4/15/2023 13:13:37	VISA	Paid	1000.00 EUR	1089.05 USD
Paid			1000.00 EUR	2889.05 USD

Centralize Payments

The benefits of having all of your payments handled within the JOOR platform are multifaceted. For one, centralization, specifically the integration of payments with orders both on and off JOOR, provides one source of truth. Brands can receive payments directly tied to a JOOR Order by sending a payment notification to the buyer, or they can generate an external payment link, allowing buyers to pay for orders that may have been captured manually, off platform. Capturing payments for orders both on and off platform provides a consolidated method of accounts receivables and a single reconciliation process, saving you time and money.

While the world of global payments was once deemed a necessary challenge to business owners, JOOR Pay assumes the burden of payment chasing, complicated international payment acceptance, risk associated with credit card processing, and more with one simplified solution. The truth is, most brands struggle with accepting global payments, resulting in wasted time and profits, but JOOR Pay provides the opportunity to outsource and simplify payments, because payments should be left to the financial professionals.

JOOR PAY | NET TERMS


Confirm Purchase
Verify and confirm purchase amount

Credit Line	\$5,000.00
Credit Available	✓ \$2,855.11
Total	🛒 \$2.372

Seller With Reach LLC 2

CONFIRM PURCHASE

Cancel & Return to Checkout



Cocktail dress
490003

Wholesale	Suggested Retail
\$195.00	\$327.00

Interested in learning more about JOOR Pay?
Visit [JOOR.com/JOORPay](https://www.joor.com/JOORPay) for more info.

JOOR